

Our customers in focus: Lantmännen Lantbruk



FOTO: ERIK DANIELSSON

At Lantmännen Lantbruk's bag filling plant in Falkenberg fodder for horses are packed in sacks. Lantmännen uses Vebe Teknik's Autopac 2.20 bag filler to pack many different types of feed in bonded seal, pinch bags.

Close cooperation for modernisation

When Lantmännen Lantbruk wanted to renovate its two packing lines for livestock fodder, they chose to work with Vebe Teknik AB. Today, Lantmännen are operating two Autopac 2.20s.

Lantmännen Lantbruk's sack plants in Falkenberg and Västerås pack and pallet livestock fodder for pigs, hens, cows and horses. The fodder in various forms is packed into 20-kilogram sacks that are forwarded to store chains and local associations.

When the company decided in 2015 to renew its sack range, both in terms of appearance and function, it was realised that they also needed to modernise the bag fillers.

"It was a bit like starting again on a blank sheet. We looked for a machine that could dose many different fodder materials in a type of sack we had never used before," Jan Valdemarsson, Technology Manager at Lantmännen Lantbruk, says.

The company examined solutions from German, Italian and Swedish companies. The choice finally fell on Vebe Teknik AB.

"Vebe is at the cutting edge when it comes to the technology for bag fillers and pallet robots. One important reason for us was the availability of service. Vebe Teknik is centrally located in the country and their staff can be onsite with us within just three hours," Jan Valdemarsson says.

Bonded pinch bags

For a couple of years, they have worked with Vebe to develop a bag filler line that handles different types of materials dosed into bonded, so-called,

pinch bags. The pinch bags provide both better sealed and better looking packs than the valve bags used previously.

For Vebe Teknik, there were several challenges, including how to handle the variation in the fodder materials.

"Lantmännen Lantbruk packs everything from 8 millimetre fodder pellets to heat-treated flour products. One of the challenges we faced was meeting the requirements for both high flexibility and high efficiency," Joel Tapper, sales rep at Vebe Teknik, says.

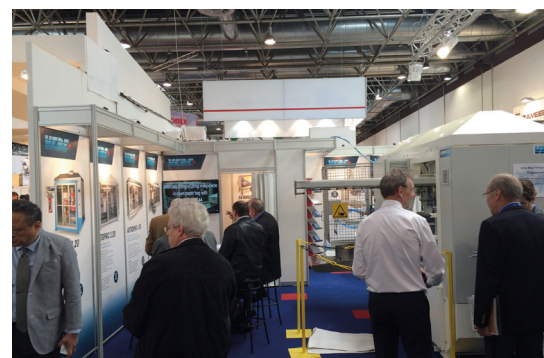
"This has been a very enjoyable project and it is always rewarding to work closely with a customer," he says.

Jan Valdemarsson is also pleased with the cooperation and especially the commitment from Vebe Teknik.

"The efforts they have made are unbelievable. Vebe has been firmly resolved the entire time to deliver what they promised," he says. ■



Jan Valdemarsson is Technology Manager at Lantmännen Lantbruk.



Vebe can be found at stand 12/B17.

Third time counts at Interpack 2017

On 4 – 10 May, the world's largest packaging trade fair, Interpack, will be held in Düsseldorf. 2700 exhibitors from more than 60 countries will show the latest in packaging technologies and, naturally, Vebe Teknik is in place with all of its team to demonstrate its latest innovations and to meet new and old customers.

This is the third time that Vebe Teknik is participating in the world-leading packaging fair in Germany. This year, much of the focus will be on the super hygienic Autopac Easy Clean (which you can read more about on the other page).

"Easy-to-clean machines has turned into something of a niche for Vebe. If you'd like a demonstration of the Autopac EC, please contact us," Mats Lindgren, Sales Manager at Vebe Teknik, says. ■



Mats Lindgren, Sales Manager at Vebe Teknik AB.

4 – 10 May

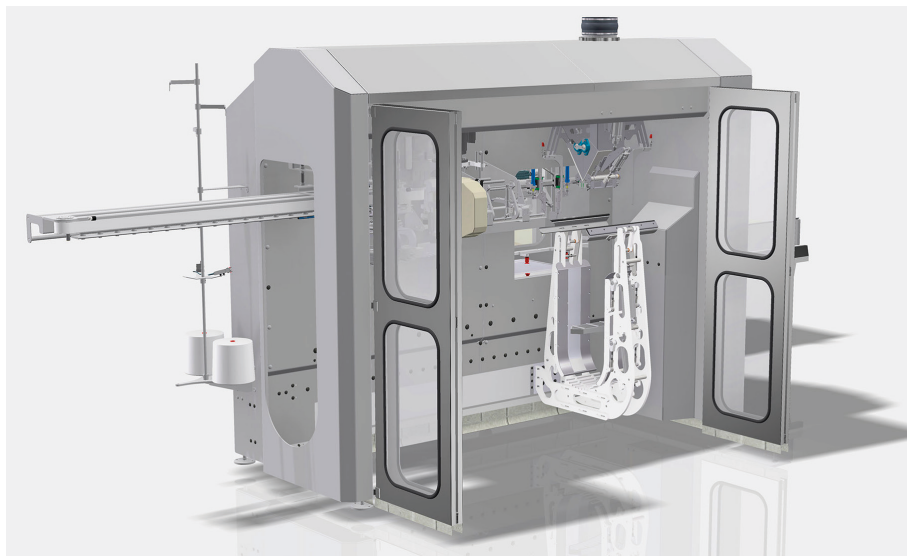
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The Autopac EC has large folding doors allowing staff to step quickly and easily into the machine for cleaning and servicing. The internal dimension's angles are optimised for self-cleaning.

AUTOPAC EASY CLEAN

New Autopac design gives major hygienic gains

Vebe Teknik's classic bag filler line, Autopac, has been given a thorough facelift. The Autopac Easy Clean is optimised to meet the increasingly stricter requirements on hygiene and handling of allergenic materials. Vebe Teknik's positioning as market leader for super hygienic bag fillers continues.

Vebe Teknik is increasingly directed on hygienic bag fillers and is now launching an Autopac model where the focus is on easy cleaning.

"We have kept the concept with modules and are now investing more in maximising the hygiene," Vebe Teknik's CEO, Stefan Andersson, says.

The major news with the Autopac EC is that the design is split into two entirely separate seg-

ments. One of them contains motors and moving parts. Bags and materials are handled in the other. Two folding doors have been installed on the front and the previous front beam has been removed. It is now easy for staff to step into the machine for cleaning and servicing.

The new design is more enclosed to prevent dust from leaking in or material leaking out. The carriage is made in light metal and horizontal surfaces and acute angles have been minimised to optimise self-cleaning during operation.

"The Autopac EC involves many improvements, not just for those handling allergenic materials. Everybody benefits from acquiring a machine that is as easy to clean as this one," Stefan Andersson, CEO, says. ■

Fuji's robots in Vebe's assortment

The Japanese company, Fuji Robotics, world-leading manufacturer of robot controlled pallet loaders, is now part of Vebe's standard assortment. Fuji has more than 30-years' experience of developing basic robots and has worked with Vebe Teknik before.

"Their robots are an excellent complement to the pallet loaders from ABB

that we offer our customers today," Mats Lindgren, Sales Manager at Vebe Teknik, says.

"Fuji's basic robots are energy efficient, easy to programme and especially suitable for loading pallets. This means that many of the most common functions for pallet loaders are already in place from the very start," he continues. ■



The Fuji EC201 is one of the pallet loaders that are now part of Vebe Teknik's assortment.

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Anders Skäär is a new sales rep at Vebe.

Anders leads the venture on the global market

Anders Skäär is a new sales rep at Vebe Teknik. Among other things, he will work with the company's venture with respect to international customers.

"We are seeing an increased demand today for Vebe's bag fillers also outside Sweden. The company has a well thought-out strategy and is delivering sterling products. It will be exciting to share in Vebe's expansion abroad," Anders Skäär says. ■

PS. Don't miss Vebe Teknik at the Empack trade fair in Kista, in October. Find us at stand D:19.

