

Our customers in focus: Tere AS



Peeter Lepp, Technical Manager at Tere's plant in Põlva, Estonia, programming the company's new Autopac EC 5.46. The machine has the capacity to pack 250 bags an hour.

PHOTO: TERE AS



Vebe Teknik on location at its stand during the Taropak trade fair in Poznan, Poland.

Vebe Teknik visited Poland and Russia

Vebe Teknik is making further investments in Eastern Europe. During autumn 2019, we attended trade fairs in both Poland and Russia, and in February 2020, we will return to Moscow for the dairy trade fair, DairyTech – Russia's leading trade fair for dairy producers.

To date, Vebe Teknik has delivered to companies in Ukraine, Russia, Czech Republic, Lithuania and Estonia. The investment in the East European market is going well and further efforts to develop contacts with new customers there are being made during autumn 2019.

"While the market in Western Europe feels rather saturated, in Eastern Europe it is growing," Vebe's Sales Manager, Mats Lindgren, says on location from the Taropak trade fair in Poznan, Poland.

Vebe Teknik exhibited its hygienic Autopac EC bag filler to the Polish market for the first time there.

"There has been great interest, and it feels wonderful knowing that we're leading the hygienic development of bag fillers."

After Taropak in Poland (30 September – 3 October), the trip moved on to the Agroprodmas trade fair in Moscow, Russia, (9–13 October) In February 2020, Vebe will be back on Russian ground for the DairyTech trade fair (18–21 February). "We are looking forward to meeting customers and exhibiting our latest range," Mats Lindgren says. ■

Hygiene was the top priority when Tere chose Autopac

Tere is Estonia's leading producer of milk products. When the company wanted to modernise its sack handling while tightening the hygiene requirements, they chose a bag filler from Vebe.

Tere is Estonia's largest and most well-known producer of milk products. The company has 420 employees and offers Estonians a large range of yoghurt, milk, cheese and much more.

In Tere's production plant in Põlva, south-eastern Estonia, they pack different types of milk powder. During the spring of 2018, they were looking for a new bag filler to comply with the increasingly strict hygiene requirements in the market. At the Anuga Trade Fair in Cologne, they came into contact with Vebe Teknik, which was premiering its new bag filler line, the Autopac Easy Clean, with its special focus on hygiene.

"Finally, we chose Autopac because Vebe Teknik has such long experience of packing powders and because their machines maintain a very high quality," explains Peeter Lepp, Technical Manager at Tere's production plant in Põlva.

Large quantities of powder

Because Tere handles large quantities of milk powder at high speed, one important priority was that the machine must maintain the greatest possible hygiene throughout. Peeter Lepp says that

the Autopac EC's design, with separate spaces for bag handling and machinery respectively, makes the bag filling process both efficient and hygienic.

"Handling powders always gives rise to a certain quantity of airborne dust, but, with the Autopac EC, this is minimised to a limited area inside the machine," Peeter Lepp says.

He also emphasises the smart functions such as deaeration and the addition of nitrogen during bag sealing, which gives the material a longer shelf-life.

Peeter Lepp looks forward to developing the machine together with Vebe Teknik.

"We already have some ideas on development of our Autopac 5.46 and look forward to future collaboration with Vebe Teknik." ■





PHOTO: ERIK DANIELSSON

All Autopac ECs can now be delivered with two filling stations, allowing the machine to switch quickly and easily between materials without cleaning. Here, Vebe's Stanislav Osinovskiy is looking after the machine.

TECHNOLOGY IN FOCUS

New: Quick changeover between different materials

Thanks to the Autopac EC's modular construction design, there is today the option to connect two filling stations to the same bag filler. In this way, it is possible to switch between materials without first needing to clean the machine.

"The solution is included in the standard Autopac range," the company's sales rep, Joel Tapper, says.

Vebe's modular bag filler, Autopac Easy Clean, provides great opportunities for mechanical solutions that match your particular needs,

without compromising on the strict hygiene. The latest news is that Autopac EC can be delivered with two separate filling stations. Each station consists of a pre-container, dosing auger and filling tube and thus, with the press of a button, you can switch between different materials without cleaning the machine. The packaging types and sizes can also differ between the two flows.

The new function is a major boost, for example, for companies operating "just in time" production, because they can now avoid standstills that normally occur when cleaning and changing materials. ■

Explore Vebe's new website

During 2019, Vebe has made many changes to its website. Earlier on during the year, a digital shop was launched for ordering spare parts and, now, the production company, Stick Out Media in Växjö, has been engaged to give the whole site a new appearance and a new structure.

"We want to communicate that Vebe Teknik is a company at the cutting edge. The website will radiate a feeling that 'we are on our toes here,'" Fredrik Modigh, project manager for the redesign and shareholder in Stick Out Media, says.

During the design process, the website's information structure has been streamlined, including by creating easy and clear shortcuts for the

visitors. Vebe's order form has been modernised and the whole site today has notably better functionality via mobile phone.

Vebe has also engaged a filmographer who has produced a number of film clips showing its machines at work.

"The website is constructed in Wordpress, which means that there are no restrictions on what we can change in future. Websites are ongoing projects and should feel alive," Fredrik Modigh says.

Check out the new website at vebe.se. ■

CHRISTOFER BÄCKSTRAND
Fredrik Modigh
from Stick Out
Media.

PHOTO: ERIK DANIELSSON

Filip Lindstrand is a qualified electrician.

Filip is reinforcing Vebe Teknik's service department

Filip Lindstrand, 24, has worked as an hired technician at Vebe Teknik since 2013, but will now be employed and join the service team at the company.

Filip is an educated electrician and has been working with electrical installations at Vebe. The most of his work will be at the factory in Småland.

"I enjoy variation in my work and have a great interest in automation technology. In the long term, I hope I will also be able to help with the programming and troubleshooting of machines."

Filip's free time interests include fishing and rock climbing. ■

